Message Text

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47

ACTION OPIC-12

INFO OCT-01 ARA-16 ISO-00 TRSE-00 EB-11 COME-00 AID-20

PA-04 PRS-01 USIA-15 /080 W

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R 131055Z FEB 74 FM AMEMBASSY BRASILIA TO SECSTATE WASHDC 1813 INFO AMCONSUL RIO DE JANEIRO AMCONSUL SAO PAULO

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DEPT PLEASE PASS TO OPIC PRES. MAYS

E.O. 11652: N/A TAGS: EFIN, BR

SUBJECT: OPIC RATIONING IN BRAZIL

- 1. OPIC REPS GREGG AND JOHNSTON, ACCOMPANIED BY TREASURY ATTACHE, CALLED ON BRAZIL CENTRAL BANK DIRECTOR LIRA ON FEBRUARY 11 TO DISCUSS RATIONING OPIC INSURANCE IN BRAZIL.
- 2. GREGG OUTLINED THE PROBLEM BY INFORMING LIRA THAT OPIC'S EXPOSURE IN BRAZIL HAS BEEN RAPIDLY APPROACHING POLICY LIMIT FOR ACTIVITIES IN ANY ONE COUNTRY. CONSEQUENTLY, OPIC WAS CONSIDERING IMPLEMENTING A SCHEME UNDER WHICH INSURANCE APPROVALS FOR NEW VENTURES IN BRAZIL WOULD BE LIMITED TO THOSE PROJECTS DESIGNED OUTSIDE INDUSTRIAL AREAS OF RIO AND SAO PAULO. GREGG STATED THAT BACKLOG OF LOAN APPLICATIONS WAS SUCH THAT IF THEY WERE APPROVED AND IMPLEMENTED OPIC EXPOSURE WOULD BY FAR EXCEED THIS LIMIT.
- 3. LIRA RESPONDED BY SAYING THAT BRAZIL RELIES HEAVILY ON FOREIGN CAPITAL AND THAT HE DID NOT WISH TO SEE ANYTHING DONE WHICH WOULD CAUSE A DROP IN THIS INFLOW. HE WAS ALSO CONCERNED SINCE OPIC'S SCHEME CAME ON HEELS LIMITED OFFICIAL USE

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SIMILAR PLAN PRESENTED BY GERMAN GOVERNMENT.

- 4. GREGG AND JOHNSTON ASSURED LIRA (A) THAT PIPELINE APPLICATION VOLUME WAS SUBSTANTIAL FOR BOTH RIO AND SAO PAULO INDUSTRIALIZED AREAS AND FOR OTHER AREAS; (B) THAT PIPELINE CASES IN SUCH INDUSTRALIZED AREAS WOULD STILL BE PROCESSED; (C) THAT OPIC'S EMPHASIS WOULD BE ON LESS DEVELOPED AREAS WHICH SHOULD PROVIDE SUFFICIENT INVESTMENT OPPORTUNITY, AND (D) THUS NO ABRUPT DECELERATION OF OPIC INSURED INVESTMENT IN BRAZIL WAS EXPECTED. FURTHERMORE, THEY EXPRESSED BELIEF THAT SUBSTANTIAL U.S. INVESTMENT WOULD CONTINUE TO FLOW TO RIO/SAO PAULO AREAS EVEN WITHOUT OPIC INSURANCE.
- 5. LIRA APPRECIATED FACT THAT OPIC HAD TO HAVE LIMIT ON EXPOSURE IN BRAZIL. HE SAID TO EXTENT THAT CEILING CAN BE REACHED BY INVESTMENTS IN DEVELOPING AREAS OF COUNTRY IT WOULD NOT CAUSE BRAZIL ANY PROBLEMS.
- 6. ISSUE OF PUBLICITY WAS THEN DISCUSSED AND IT WAS AGREED THAT IT WOULD BE BEST IF NO PRESS RELEASE WAS ISSUED. SHOULD PRESS PICK UP NEW OPIC POLICY, BRAZIL COULD EXPLAIN WHAT WAS BEING DONE ON AD HOC BASIS.
 CRIMMINS

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Message Attributes

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